



## ADMINISTRATIVE FEES

# TAILORED SERVICES MAKE CHARITABLE GIVING A REWARDING EXPERIENCE

The Arizona Community Foundation offers a carefully designed fee structure that is both cost-effective and competitive, and supports and sustains ACF's ability to provide high-quality philanthropic services to all fundholders and advisors.

By choosing ACF, you are opting to partner with a community-based, nonprofit institution that has served a wide range of philanthropists for over 40 years. Administrative fees do not simply support your fund's administration or ACF's operations. Your fee also supports our broader philanthropic mission and the leadership activities we support for communities and nonprofits across Arizona.

Because of you, ACF is able to provide: exclusive education opportunities for our fundholders; local knowledge of nonprofit organizations and programs; capacity building for the nonprofit sector; training for professional advisors—wealth advisors, estate attorneys, private bankers, CPAs, insurance brokers—so they can better advise their clients on charitable giving; a wide range of convenings and events on important social, cultural, and community related topics; an array of public-private-philanthropic ventures; training and advising for corporate giving managers; and the continuous work of building a culture of philanthropy throughout our state.

A portion of your fee can be thought of as a charitable contribution to the greater good of our communities and philanthropy as a whole.

### Fund and donor services

ACF is responsible for administration of check writing, bookkeeping, investment management, tax reporting, auditing, and evaluation for each fund, and provides reports of fund income, expenses, and grantmaking to the fund advisor(s), as appropriate. Administrative fees support these services along with ACF's community leadership activities. Fee rates vary by fund type and may decline as fund balances grow.

### Administrative fee comparison

ACF's competitive administrative fee is made possible through careful management and the economies of scale created by the stewardship of nearly 2,000 funds.

### Fee schedules

The fees listed are provided as a guideline. In the case of extraordinary service level requirements, individual ACF funds may be charged fees that differ from this schedule.



**DONOR ADVISED FUNDS**

Key service factors: knowledge of local nonprofits, transactional efficiency, and timely reporting.

Annual minimum fee: \$750

ASSETS	RATE <sup>1</sup>
First \$1.0M	1.00%
Next \$1.5M (up to \$2.5M)	0.90%
Next \$2.5M (up to \$5.0M)	0.75%
Next \$5.0M (up to \$10.0M)	0.60%
Next \$5.0M (up to \$15.0M)	0.40%
Next \$10.0M (up to \$25.0M)	0.30%
Above \$25.0M	0.20%

**SUPPORTING ORGANIZATIONS**

Established by an individual, family, existing foundation or business, supporting organizations have a board of directors with members collectively appointed by the donor and ACF, with ACF providing insurance coverage, audit and tax filing, and administrative services.

The recommended minimum fund size for Supporting Organizations is \$3.0 million.

Generally, fees will be 1.00%, declining as assets exceed \$3.0M.\*

*\* Due to the highly customized nature of these funds, fees will be determined based on the complexity, size, scope of services and resources required to support the donor's intentions.*

**SCHOLARSHIP FUNDS**

Key service factors: timely distributions, ability to handle peak workloads, access to volunteers, sophisticated tracking software, and knowledge of IRS restrictions.

Annual minimum fee: \$1,000

LEVEL	RATE
Tier 1 ((\$25.0K minimum gift)	1.00%
Tier 2 ((\$50.0K minimum gift)	2.00%
Tier 3 ((\$50.0K minimum gift)	2.50%
Tier 4 ((\$1.0M minimum gift)	Varies

**FIELD OF INTEREST FUNDS**

Key service factors: honoring donor intent in perpetuity, corporate stewardship, statewide knowledge of local nonprofit community, and committee due diligence.

Annual minimum fee: \$750

FUND SIZE	RATE
\$-0- to \$25.0M+	1.50%

**DESIGNATED FUNDS**

Key service factors: honoring donor intent in perpetuity and corporate stewardship.

Annual minimum fee: \$750

FUND SIZE	RATE
\$-0- to \$25.0M+	1.00%

**NONPROFIT FUNDS**

Key service factors: brand reputation, investment management expertise and stewardship, and planned giving expertise.

Annual minimum fee: \$750

ASSETS	RATE <sup>1</sup>
First \$1.0M	0.75%
Next \$2.0M (up to \$3.0M)	0.65%
Next \$2.0M (up to \$5.0M)	0.50%
Above \$5.0M	0.30%

**COLLABORATIVE FUNDS**

Key service factors: transactional efficiency, internal and external controls, and timely comprehensive reporting.

Annual minimum fee: \$1,000

FUND SIZE	RATE
\$-0- to \$25.0M+	1.25%*

*\* Pricing premiums for effort based on transactional volume and oversight.*

**DISCRETIONARY FUNDS, UNRESTRICTED FUNDS, AND FUNDS FOR THE COMMON GOOD**

Key service factors: corporate stewardship, statewide knowledge of local nonprofit community, and committee due diligence.

Annual minimum fee: \$750

FUND SIZE	RATE
\$-0- to \$25.0M+	1.50%

<sup>1</sup> Donor Advised and Nonprofit Fund fees are assessed using a blended rate, based on aggregate assets.