Strengthening Nonprofit Organizations

Work with the Arizona Community Foundation to enhance financial sustainability.

“Collaboration is like oxygen. When you are surrounded by the energy, creativity, and support of others, you can breathe deeper, run faster, jump higher, and reach for the stars.”

BRENDA THOMSON

Executive Director of the Arizona Humanities Council, an ACF nonprofit fundholder since 2011

Nonprofit organizations play a vital role in supporting thriving communities. Since 1978, the Arizona Community Foundation has invested in the health of our nonprofit sector through competitive grant cycles, foundation-directed and advised grantmaking, professionally managed funds, and loans that support community projects.

You are the experts in how to best serve Arizona communities. Partnering with us strengthens your organization's financial sustainability, allowing you to focus on carrying out your mission.

It's a win-win.

WHY ACF?

When you work with ACF, you partner with a community-based, nonprofit foundation with five decades of experience.

We collaborate with thousands of organizations working to meet the needs of Arizona's residents and enhance our shared quality of life. Here are some of the ways we support the nonprofit sector:

- A range of fund types catering to the unique needs of nonprofit organizations
- Year-round grant funding
- Planned giving and endowment building training programs
- Low interest loan programs that support community projects

NONPROFIT FUNDS

Create a nonprofit fund

ACF offers nonprofits the opportunity to establish an organizational fund that provides reliable financial support, earning income through pooled investments. These funds can support your work in perpetuity, help save for a major project, or help your organization plan for an emergency. Your nonprofit fund can even be set up to honor a donor restriction.

HECTOR RAMIREZ

As Regional Philanthropic Advisor, Hector works with nonprofits across Yavapai County

Two fund types are available to suit your organization's particular needs:

RESERVE
(NON-ENDOWED)

A professionally managed fund that allows a nonprofit to earmark and invest dollars for strategic initiatives or emergency use and generate income while remaining accessible to the organization's board.

BOARD DESIGNATED
(QUASI-ENDOWED)

A board designated, professionally managed fund that allows a nonprofit to generate investment income, year after year. ACF provides safeguards against principal invasion in order to achieve long term sustainability.

Advantages of Establishing a Fund with ACF

Stability and credibility.

ACF has managed charitable funds for nonprofit organizations, individuals, families, and businesses since 1978. Our Investment Committee, composed of leading experts in investment management, provides oversight and guidance to all fundholders to ensure appropriate growth and preservation of capital.

Investment expertise.

With assets exceeding $1.5 billion, ACF assures substantial efficiencies and economies of scale as well as diversification of investments. Nonprofits can be confident that total returns will be maximized.

Flexibility.

Nonprofits can choose one or both of the available fund types. Many organizations find value in each fund type and establish them at the same time for maximum flexibility and the benefits of ACF's stewardship. Multiple funds established by the same nonprofit can be pooled to meet minimum balance requirements, lower administrative fees, and receive combined financial statements.

Stewardship.

ACF keeps pace with industry standards and encourages nonprofit fundholders to set up a withdrawal plan that ensures your organization's long-term sustainability.

Capacity building.

ACF staff are available to nonprofit fundholders and their board members who may benefit from specialized trainings in endowment building, planned giving, and accepting complex assets. Fundholders also have priority access to trainings and ACF events.

Personalized service.

Each nonprofit fundholder is assigned a designated relationship manager who is available for regular meetings and support. ACF's professional staff are well versed in helping nonprofits accept non-cash assets like real estate, life insurance, and closely held business interests—and can work with you to liquidate these gifts and prepare them for deposit into your nonprofit fund.

At right: Girl Scouts–Arizona Cactus-Pine Council has been an ACF nonprofit fundholder since 1993

FUN IN NATURE
BRIDGING
WILLOW SPRINGS
2008
GIRL SCOUTS OF ARIZONA CACTUS-PINE COUNCIL
GIRL SCOUTING—A world of friendship
FEBRUARY 7, 2009
GIRL SCOUTS-ARIZONA CACTUS-PINE
MAKE IT A HIT!
500+ Cookie Seller
2008
REDEDICATION
GIRL SCOUT LOCK-IN
with the PHOENIX MERCURY
MOVIE NIGHT
2010
Wrestling
GIRL SCOUT LOCK-IN
& SPORTS CAREER FAIR
PROUD TO BE A GIRL SCOUT
Girl Scouts®
Arizona Cactus-Pine
GS
Scrapbooking
TRY TO CLEAN YOUR MIND '07-'08
GOAL ACHIEVER
GIRL SCOUTS
MAKE IT A HIT!
2008
'09
Parade of Lights
Imagine if...
500+ Cookie Seller 2009
GIRL SCOUTS ARIZONA CACTUS-PINE COUNCIL
HAWAIIAN LUAU
2007
GS COOKIE
2008
BOOTH
SALES
GIRL SCOUTS
SONGFEST '11
Imagine if...
2009
GS COOKIES
PAST
PRESENT
FUTURE
GIRL SCOUTS AZ JAMBOREE 2008
SAHUARO | ARIZONA CACTUS-PINE
Inspired by Us
500+ COOKIE SELLER 2010
GIRL SCOUTS-ARIZONA
CACTUS-PINE COUNCIL
GOAL ACHIEVER
Girl
POWER
I CAN DO ANYTHING!
RAWHIDE
ROUND UP
GIRL SCOUTS, ACPC
Inspired by U
a better world
GS COOKIE
BOOTH
SALES
2009
500+
My Mom is a Cookie Mom
GS COOKIES
BOOTH
SALES
2010
COOKIE RALLY
GIRL SCOUTS
Horseback Riding
HOLIDAY
FUN '10
Cosmic
Bowling
AMUSEMENT
PARK
Juliette Low
Birthday
2009
Rededication
'09 '10
COMMUNITY
SERVICE
STARTING
TODAY
500+ COOKIE SELLER 2011
GIRL SCOUTS-ARIZONA
CACTUS-PINE COUNCIL
BOOTH SALES
GIRL SCOUT
COOKIES
MY DAD'S A
COOKIE DAD
Rededication
'10 '11
HOLIDAY
CRAFTY '11
PHOENIX NEIGHBORHOOD
GS-ACPC
STARTING
TODAY
MY MOM'S A
COOKIE MOM
'11 '12
FOOD

ACF's grant funding is awarded year-round, and grants support nonprofits, educational institutions, tribal entities, government agencies, and most religious organizations anywhere in the U.S. and internationally, with a primary focus on programs and projects that benefit Arizonans.

Advised Grants

Donors work with their dedicated relationship manager to develop a giving strategy and recommend grants from their fund. All recommendations are vetted by our grants management team to ensure grantees are qualified, viable organizations in good standing.

While grants recommended by individual donors represent 53% of annual grant distributions, ACF also awards funding through competitive grant cycles and foundation-directed grantmaking.

Competitive Grants

Applications can be submitted through our online grantee portal during competitive grant cycles. Current open grant cycles can be found at **azfoundation.org/grants**. Upcoming opportunities are added at the beginning of each month.

Unique competitive grant cycles are available annually in Maricopa County and each of our six regions, serving: Cochise County and Patagonia, Flagstaff and northern Arizona, Graham and Greenlee counties, Sedona and the Verde Valley, Yuma and San Luis, and Yavapai County.

ACF staff members conduct free workshops statewide throughout the year to assist prospective applicants in navigating the grantee portal and the competitive grant process.

Foundation-Directed Grants

We also have a pool of funding available from our Field of Interest Funds and Richard H. Whitney Fund for the Common Good that can be granted throughout the year in alignment with our focus areas and community needs.

Award decisions are determined by diverse panels of local community members that include ACF board members, regional boards of advisors, community leaders, staff, and subject-matter experts.

ACF Focus Areas

AEBI EQUIPPED GOMPERS WITH MENTORSHIP AND TOOLS TO CRAFT AN EFFECTIVE PROCESS FOR CULTIVATING DONORS.

Training and Resources

Each year, ACF offers training opportunities across the state that focus on nonprofit professionals, including continuing education seminars with nationally recognized guest speakers, workshops on preparing grant applications, and planned giving resources.

Planned Giving

ACF supports nonprofits in cultivating planned gifts and helps generous individuals live out their charitable intentions.

Planned Giving Basics

A series of workshops that provides an overview of endowment building and planned giving is offered annually to nonprofit staff and board members. ACF's Planned Giving 100 and 200 series workshops are the beginner and intermediate tracks that prepare nonprofits for participation in the Arizona Endowment Building Institute.

Arizona Endowment Building Institute (AEBI)

Nonprofit representatives who participate in this program will learn how to seek outright gifts to endowments and direct future gifts received from wills or estate plans into endowed funds. Over the course of a year, AEBI's curriculum equips nonprofits with the necessary tools to develop and implement their own endowment building programs. **These nonprofit organizations have taken advantage of the learning offered through AEBI:**

All Saints Episcopal Church & Day School
Area Agency on Aging-Region One
Arizona Animal Welfare League
Arizona Center for Law in the Public Interest
Arizona Foundation for Women
Arizona Women's Education and Employment
Ballet Arizona
Banner Health Foundation
Beatitudes Campus of Care
Beatitudes Center DOAR
Big Brothers Big Sisters of Central Arizona
Boyce Thompson Arboretum
Boys and Girls Club of Metro Phoenix
Cancer Support Community Arizona
Catholic Charities Community Services
Child Crisis Arizona
Christian Care Communities
Crisis Nursery
Desert Botanical Garden
Duet
El Rio Health Center Foundation
Florence Crittenton Services
Florence Immigrant & Refugee Rights Project
Foundation for Blind Children
Franciscan Renewal Center
Frank Lloyd Wright Foundation
Free Arts for Abused Children
Friends of the Verde River
Gompers Habilitation Center
HALO Animal Rescue
Herberger Theater Center
High Country Humane
Horses Help
Housing Solutions of Northern Arizona
Humane Society of Sedona
Humane Society of Wickenburg
Lowell Observatory
Lutheran Social Services of the Southwest
Mission of Mercy, Arizona
Museum of Indigenous People
Musical Instrument Museum
National Kidney Foundation, Arizona
Neighborhood Ministries
A New Leaf
New Life Center
New Pathways for Youth
One-n-Ten
Paz de Cristo
Phoenix Art Museum
Phoenix Rescue Mission
The Phoenix Symphony
Phoenix Zoo
Prescott College
Prescott Meals on Wheels
Rainbow Acres
Save the Family
Sedona Arts Center
Sedona Community Center
Sedona Historical Society
Sedona International Film Festival
Society of St. Vincent de Paul
Sojourner Center
Sonoran University of Health Sciences
Southwest Autism Research & Resource Center
St. Mary's Food Bank Alliance
Stardust Building Supplies
Tumbleweed Center for Youth Development
UMOM New Day Centers
Valley Life
Valley Presbyterian Church Foundation
Verde Valley Caregivers Coalition
Verde Valley Sanctuary
Yavapai College Foundation
Valley of the Sun YMCA
Yavapai Humane Society
YWCA of Greater Phoenix

Low-Cost Loans for Nonprofits

The Arizona Community Foundation has been providing impact loans to support communities across the state for more than 15 years. We offer loans to qualifying nonprofits, schools, and municipal organizations to assist in completing essential projects that benefit our communities. These loans help organizations fill gaps where commercial lenders fall short, often serving as the catalyst to launch projects that serve the common good. As loans are repaid, funds become available for use with other projects, creating a continual recycling of charitable capital.

Predevelopment Funding for Producing and Preserving Affordable Housing Units

ACF's Affordable Housing Predevelopment Loan Fund provides funding for affordable housing projects across Arizona and the Metro Phoenix Affordable Housing Collaborative Fund provides funding for nonprofit housing developers that are producing and preserving affordable housing within Metro Phoenix.

Who is eligible for an affordable housing predevelopment loan?
- *Nonprofit community development corporations*
- *Qualified 501(c)(3) organizations*
- *Joint ventures where a nonprofit is a significant, active partner in the project*

Funding for Community Projects

ACF's Community Impact Loan Fund invests in innovative community projects by providing below market rate loans to eligible organizations to help with the cost of construction, renovation, and facility expansion.

Who is eligible for a community impact loan?
- *Registered 501(c)(3) nonprofit organizations in good standing based in Arizona*
- *State and local governments and agencies*
- *Tribal governments and agencies*

Other requirements
- *All borrowers must create significant social outcomes within Arizona*
- *All projects should have a direct and significant outcome in driving ACF's social impact priorities*
- *All loans must be approved by ACF's Community Impact Investing Committee, which includes members of the ACF Board of Directors and other community experts*

Predevelopment Funding for Infrastructure Projects in Rural Communities

The Rural Development Investment Fund assists rural communities with low-interest, short-term predevelopment financing for infrastructure projects that USDA Rural Development has committed to funding. Loans from this fund benefit water systems, museums, infrastructure projects, and related needs in rural communities.

Who is eligible for a rural development loan?
- *Nonprofits, municipalities, and federally-recognized tribal entities serving rural communities under the criteria established by USDA*

Other requirements
- *Project must have documented commitment of funding from USDA*

TOWN OF JEROME

A loan from the Rural Development Investment Fund helped guarantee USDA Rural Development funding for its water system, improving essential infrastructure for residents and visitors to the town of Jerome in central Arizona.

MANA HOUSE

With a loan from the Community Impact Loan Fund, Catholic Charities Community Services transformed a 25,000 square-foot Phoenix warehouse into transitional housing and on-site services for Veterans who are currently—or at risk of becoming—homeless.

COFFELT-LAMOREAUX APARTMENT HOMES

When the state's first affordable housing project faced the threat of demolition, dozens of collaborative partners renovated the community. A loan from the Affordable Housing Predevelopment Loan Fund helped kick-start the renovation of these historic apartment homes in south Phoenix.

Ready to learn more about the benefits for your nonprofit? **Let's talk.**

Our team is here to answer questions.

STATEWIDE
602.381.1400

ACF OF **COCHISE**
520.439.0595

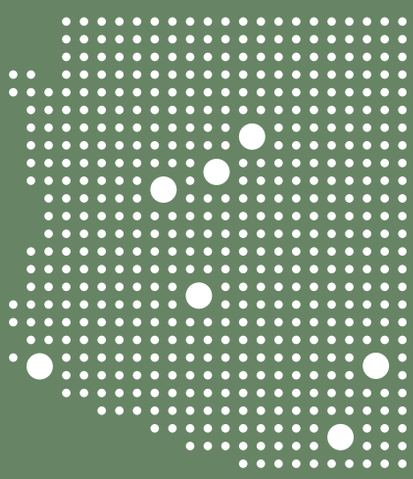
ACF OF **FLAGSTAFF**
928.526.1956

ACF OF THE **GILA VALLEY**
520.439.0595

ACF OF **SEDONA**
928.399.7218

ACF OF **YAVAPAI COUNTY**
928.583.7815

ACF OF **YUMA**
928.539.5343



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